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GovConNet Announces Launch of 2009 Government Contractor Benefits Survey

ROCKVILLE, MD – The Montgomery County Chamber of Commerce announced today that its Government Contracting Network (GovConNet) in an effort to help Government Contractors have more wins is launching a high quality Government Contractor Benefit Survey.

<https://2009survey.millimanomaha.com/survey/246792/f6c1/?LQID=1&b=GOVCONNET>

The great news is that all Survey participants will receive a FREE Individual Customized Report (ICR) that will show a Government Contractor how their benefits stack up both regionally and versus a National Employer Benchmark of over 4,300 other employers.

Government Contractors consider themselves to be a class of business all of their own and crave good benchmarking information on what other Government Contractors are offering to help attract and retain a limited number of qualified employees due to security clearances, certifications, etc. However, we also have the backdrop of the worst economy in several decades. Benefits, Wellness Programs and specifically healthcare cost savings strategies are of key interest to Government Contractors as they attempt to strike a balance.

GovConNet is partnering with The Insurance Exchange, a GovConNet member firm that was founded by a Marine and has tremendous expertise and concentration on working with Government Contractors throughout its 42 year history. As part of the partnership, The Insurance Exchange hired the world's largest and most respected actuarial consulting firm to administer the Survey and create custom benchmarking reports from all the data collected in the Survey. Once we get around 75 GovConNet Benefit Survey participants, The Insurance Exchange has agreed to have their actuarial partner slice the data so that GovConNet will be its own benchmark. The Survey is user-friendly and easy to take and answers are stored online on a secure site (https) housed by the actuarial partner. Once you take the GovConNet Benefits Survey this year all answers will be stored electronically and next year and subsequent years participants only need to spend 5 minutes updating any changes from the previous year.

“We are very excited to be launching the GovConNet Benefits Survey which will give government contractors throughout the region and the country access to quality real-time benefits benchmarking data at no cost to Survey participants.” said Barbara Ashe, Executive VP of Montgomery County Chamber of Commerce.

The Insurance Exchange joins other GovConNet members: Venable, Deltek, PNC Bank, PilieroMazza, Mountaintop Marketing, Aronson & Company, TBS, TD Bank, Aronson Capital Partners, Lockheed Martin, Catapult Technology, and Watkins, Meegan, Drury & Company to help businesses with every facet of the Federal contracting process, including financial management; hiring and retention; procurement law; contracting rules; protecting assets; due diligence in teaming; auditing and corporate compliance; optimal exit strategies; and now ultra competitive fringe benefit packages and other insurance consulting services.

FOR IMMEDIATE REALEASE

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About the Montgomery County Chamber of Commerce:

The Montgomery County Chamber of Commerce serves its 500+ business members by providing opportunities to connect with one another and by advocating for an improved Maryland business climate. The current Chairman of the Board is Dr. James Whang, former President and CEO of defense contractor AEPLOG. For more information about the Chamber, visit www.montgomerycountychamber.com.

About The Insurance Exchange, Inc:

The Insurance Exchange is a large regional high service insurance brokerage and consulting firm specializing in government contractors. Our areas of specialty range from employee benefits consulting to commercial property and casualty, retirement plan services, safety and loss control, bonding, risk management, claims management, HR compliance, and wellness programs. www.TIE-Inc.com

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